SEACLIFF APARTMENTS FINANCIAL STATEMENTS

December 31, 2018 and 2017

PROJECT NO. ME36-H017-408

FINANCIAL STATEMENTS

December 31, 2018 and 2017

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INDEPENDENT AUDITOR'S REPORT

To the Board of Directors of Seacliff Apartments

Report on the Financial Statements

We have audited the accompanying financial statements of Seacliff Apartments, which comprise the statements of financial position as of December 31, 2018 and 2017, and the related statements of activities and cash flows for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Seacliff Apartments as of December 31, 2018 and 2017, and the results of its operations and its cash flows for the years then ended, in accordance with accounting principles generally accepted in the United States of America.

Report on Supplementary Information

Our audits were conducted for the purpose of forming an opinion on the financial statements as a whole. The supplementary information included on pages 14 through 20 is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

Certified Public Accountants

Otis Stwell

March 28, 2019 South Portland, Maine

STATEMENTS OF FINANCIAL POSITION

December 31, 2018 and 2017

ASSETS

	2018	2017
CURRENT ASSETS 1120 Cash - Operations 1130 Tenant Accounts Receivable 1131 Allowance for Doubtful Accounts (Note 1) 1140 Accounts Receivable - Other (Note 10)	\$ 5,948 14,258 (12,844) 36,657	\$ 171,166 11,822 (9,395)
1100T Total Current Assets	44,019	173,593
DEPOSITS HELD IN TRUST 1191 Tenant Security Deposits	17,597	15,463
RESTRICTED DEPOSITS 1310 Tax and Insurance Escrow 1320 Replacement Reserve (Note 4) 1340 Residual Receipts Reserve (Note 4)	13,705 193,143 12,561	7,492 234,322 12,507
1300T Total Restricted Deposits	219,409	254,321
FIXED ASSETS (Notes 2 and 4) 1410 Land and Improvements 1420 Buildings and Improvements 1460 Furnishings and Equipment 1490 Construction in Progress	1,280,947 1,850,670 133,329 179,485	1,280,947 1,965,046 103,429
1400T Total Fixed Assets 1495 Less Accumulated Depreciation	3,444,431 375,379	3,349,422 329,441
1400N Net Fixed Assets	3,069,052	3,019,981
1000T TOTAL ASSETS	\$ 3,350,077	\$ 3,463,358

STATEMENTS OF FINANCIAL POSITION (Continued)

December 31, 2018 and 2017

LIABILITIES AND NET ASSETS

LIABILITIES

	2018	2017		
CURRENT LIABILITIES 2110 Accounts Payable - Operations (Note 5) 2131 Accrued Interest Payable 2170 Current Portion of Mortgage Notes Payable (Note 2) 2210 Prepaid Rent	\$ 16,012 3,118 100,373 73	\$ 17,187 3,279 98,881 141		
2122T Total Current Liabilities	119,576	119,488		
DEPOSIT LIABILITIES 2191 Tenant Security Deposits (Contra)	10,323	13,154		
LONG-TERM LIABILITIES 2320 Mortgage Notes Payable (Note 2) 2340 Less Debt Issuance Costs	1,886,511 (35,342)	1,983,419 (37,881)		
2300T Total Long-term Liabilities	1,851,169	1,945,538		
2000T TOTAL LIABILITIES	1,981,068	2,078,180		
NET ASSETS				
3130/3131 Net Assets Without Donor Restrictions	1,369,009	1,385,178		
2033T TOTAL LIABILITIES AND NET ASSETS	\$ 3,350,077	\$ 3,463,358		

STATEMENTS OF ACTIVITIES

For the Years Ended December 31, 2018 and 2017

	2018	2017
REVENUES 5120 Rent Revenue - Gross Potential 5121 Tenant Assistance Payments (Note 3) 5190 Miscellaneous Rent Revenue (Note 4)	\$ 236,990 392,024 137,834	\$ 210,065 445,438 103,290
5100T Total Rent Revenue	766,848	758,793
5220/5200T Total Vacancies	16,167	14,420
5152N Net Rental Revenue	750,681	744,373
5410 Financial Revenue - Project Operations5430 Revenue from Investments - Residual Receipts5440 Revenue from Investments - Replacement Reserve	1,793 54 234	1,233 36 215
5400T Total Financial Revenue	2,081	1,484
5910 Laundry and Vending5920 Tenant Charges5990 Gain on Involuntary Conversion (Note 9)5990 Miscellaneous Revenue	3,686 2,308 62,373 1,135	2,729 2,389 - 1,313
5900T Total Other Revenue	69,502	6,431
5000T Total Revenue	822,264	752,288
EXPENSES 6311 Office Expenses 6320 Management Fee (Note 5) 6340 Legal Expense 6350 Audit Expense 6351 Bookkeeping Fees/Accounting Services 6370 Bad Debts 6390 Miscellaneous Administrative Expenses	841 90,252 4,414 5,300 5,651 7,907 1,124	249 89,325 4,622 5,300 - 5,338 2,256
6263T Total Administrative Expenses	115,489	107,090
6420 Fuel 6450 Electricity 6451 Water 6453 Sewer	585 44,371 5,295 10,856	1,855 44,738 6,921 11,069
6400T Total Utilities Expense	61,107	64,583
 6510 Payroll 6515 Supplies 6520 Contracts 6525 Garbage and Trash Removal 6570 Vehicle Maintenance and Repairs 6590 Miscellaneous Operating and Maintenance Expenses 	53,128 50,789 95,910 2,088 3,467 27,998	44,522 30,671 29,891 1,496 6,597 1,968
6500T Total Operating and Maintenance Expenses	233,380	115,145

See accompanying notes to the financial statements.

STATEMENTS OF ACTIVITIES (Continued)

	2018	2017
6710 Real Estate Taxes 6720 Property and Liability Insurance 6723 Health Insurance and Other Employee Benefits	35,000 20,708	35,000 19,267
0723 Health insurance and Other Employee Benefits	22,820	14,464
6700T Total Taxes and Insurance	78,528	68,731
6820 Interest on Mortgages Payable	107,069	111,744
6890 Miscellaneous Financial Expenses (Note 4)	137,834	103,290
6800T Total Financial Expenses	244,903	215,034
6990 Tenant Service Payroll 6990 Miscellaneous Resident Services Expenses	26,210 	21,317 280
6900T Total Resident Services Expenses	26,210	21,597
6000T Total Cost of Operations Before Depreciation	759,617	592,180
5060T Income Before Depreciation and Other Revenue	62,647	160,108
6600 Depreciation Expense	78,816	79,779
5060N/3247/3250 Change in Net Assets	(16,169)	80,329
S1100-050/060 NET ASSETS WITHOUT DONOR RESTRICTIONS, BEGINNING OF YEAR	1,385,178	1,304,849
3130/3131 NET ASSETS WITHOUT DONOR RESTRICTIONS, END OF YEAR	\$ 1,369,009	\$ 1,385,178

STATEMENTS OF CASH FLOWS

Cash Flows from Operating Activities: \$ 577,135 \$ 640,648 \$1200-020 Interest Receipts 2,081 1,484 \$1200-030 Other Operating Receipts 7,129 6,431 \$1200-040 Total Receipts 586,345 648,563 \$1200-050 Administrative (21,469) (19,111) \$1200-070 Management Fee (100,508) (94,435) \$1200-090 Utilities (59,914) (57,239) \$1200-110 Operating and Maintenance (258,638) (117,310) \$1200-120 Real Estate Taxes (35,000) (35,000) \$1200-140 Property Insurance (16,648) (19,267) \$1200-150 Miscellaneous Taxes and Insurance (20,287) (12,958) \$1200-150 Miscellaneous Taxes and Insurance (20,287) (22,966) \$1200-150 Miscellaneous Taxes and Insurance (16,648) (19,267) \$1200-150 Miscellaneous Taxes (115,551) (37,044) \$1200-150 Miscellaneous Taxes (115,551) (37,044) \$1200-170 Other Operating Expenses (15,551) (30,160) \$1200-230 Total Disbursements (51,326) (51,326)		2018	 2017
S1200-050 Administrative (21,469) (19,111) S1200-070 Management Fee (100,508) (94,435) S1200-090 Utilities (59,914) (57,239) S1200-110 Operating and Maintenance (258,638) (117,310) S1200-120 Real Estate Taxes (35,000) (35,000) S1200-140 Property Insurance (16,648) (19,267) S1200-150 Miscellaneous Taxes and Insurance (20,287) (12,958) S1200-160 Tenant Security Deposits (4,965) (2,366) S1200-170 Other Operating Expenses (15,551) (37,044) S1200-180 Interest on Mortgages (104,691) (106,535) S1200-230 Total Disbursements (637,671) (501,265) S1200-240 Net Cash Provided (Used) by Operating Activities (51,326) 147,298 Cash Flows from Investing Activities: (51,326) 147,298 S1200-250 Net Withdrawals from (Deposits to) the Reserve for Replacement Account 41,179 (36,998) S1200-250 Net Withdrawals from (Deposits to) the Tax and Insurance Escrow (6,213) 7,165 S1200-360 Net Withdrawals from the Residual Receipts Reserve (54) (4) S1200-340 Insurance Proceeds 254,946	S1200-020 Interest Receipts	\$ 2,081	\$ 1,484
S1200-070 Management Fee (100,508) (94,435) S1200-090 Utilities (59,914) (57,239) S1200-110 Operating and Maintenance (258,638) (117,310) S1200-120 Real Estate Taxes (35,000) (35,000) S1200-140 Property Insurance (16,648) (19,267) S1200-150 Miscellaneous Taxes and Insurance (20,287) (12,958) S1200-160 Tenant Security Deposits (4,965) (2,366) S1200-170 Other Operating Expenses (15,551) (37,044) S1200-180 Interest on Mortgages (104,691) (106,535) S1200-230 Total Disbursements (637,671) (501,265) S1200-240 Net Cash Provided (Used) by Operating Activities (51,326) 147,298 Cash Flows from Investing Activities: S1200-250 Net Withdrawals from (Deposits to) the Reserve for Replacement Account 41,179 (36,998) S1200-250 Net Withdrawals from the Residual Receipts Reserve (54) (4) S1200-360 Net Withdrawals from the Residual Receipts Reserve (54) (4) S1200-350 Net Cash Used by Investing Activities (308,334) - S1200-350 Net Cash Used by Investing Activitie	S1200-040 Total Receipts	 586,345	648,563
S1200-230 Total Disbursements (637,671) (501,265) S1200-240 Net Cash Provided (Used) by Operating Activities (51,326) 147,298 Cash Flows from Investing Activities: (51,326) 147,298 S1200-250 Net Withdrawals from (Deposits to) the Reserve for Replacement Account 41,179 (36,998) S1200-255 Net Withdrawals from (Deposits to) the Tax and Insurance Escrow (6,213) 7,165 S1200-260 Net Withdrawals from the Residual Receipts Reserve (54) (4) S1200-330 Net Purchases of Fixed Assets (308,334) - S1200-340 Insurance Proceeds 254,946 - S1200-350 Net Cash Used by Investing Activities (18,476) (29,837) Cash Flows from Financing Activities: (95,416) (87,513) S1200-360 Payment of Mortgage Principal (95,416) (87,513) S1200-460 Net Cash Used by Financing Activities (95,416) (87,513) S1200-470 Increase (Decrease) in Cash (165,218) 29,948 S1200-480 Cash at Beginning of Year 171,166 141,218	S1200-070 Management Fee S1200-090 Utilities S1200-110 Operating and Maintenance S1200-120 Real Estate Taxes S1200-140 Property Insurance S1200-150 Miscellaneous Taxes and Insurance S1200-160 Tenant Security Deposits S1200-170 Other Operating Expenses	(100,508) (59,914) (258,638) (35,000) (16,648) (20,287) (4,965) (15,551)	(94,435) (57,239) (117,310) (35,000) (19,267) (12,958) (2,366) (37,044)
Cash Flows from Investing Activities: S1200-250 Net Withdrawals from (Deposits to) the Reserve for Replacement Account 41,179 (36,998) S1200-255 Net Withdrawals from (Deposits to) the Tax and Insurance Escrow (6,213) 7,165 S1200-260 Net Withdrawals from the Residual Receipts Reserve (54) (4) S1200-330 Net Purchases of Fixed Assets (308,334) - S1200-340 Insurance Proceeds 254,946 - S1200-350 Net Cash Used by Investing Activities (18,476) (29,837) Cash Flows from Financing Activities: (95,416) (87,513) S1200-360 Payment of Mortgage Principal (95,416) (87,513) S1200-460 Net Cash Used by Financing Activities (95,416) (87,513) S1200-470 Increase (Decrease) in Cash (165,218) 29,948 S1200-480 Cash at Beginning of Year 171,166 141,218	8 8		
S1200-250 Net Withdrawals from (Deposits to) the Reserve for Replacement Account 41,179 (36,998) S1200-255 Net Withdrawals from (Deposits to) the Tax and Insurance Escrow (6,213) 7,165 S1200-260 Net Withdrawals from the Residual Receipts Reserve (54) (4) S1200-330 Net Purchases of Fixed Assets (308,334) - S1200-340 Insurance Proceeds 254,946 - S1200-350 Net Cash Used by Investing Activities (18,476) (29,837) Cash Flows from Financing Activities: (95,416) (87,513) S1200-360 Payment of Mortgage Principal (95,416) (87,513) S1200-460 Net Cash Used by Financing Activities (95,416) (87,513) S1200-470 Increase (Decrease) in Cash (165,218) 29,948 S1200-480 Cash at Beginning of Year 171,166 141,218	S1200-240 Net Cash Provided (Used) by Operating Activities	(51,326)	147,298
Cash Flows from Financing Activities: (95,416) (87,513) S1200-360 Payment of Mortgage Principal (95,416) (87,513) S1200-460 Net Cash Used by Financing Activities (95,416) (87,513) S1200-470 Increase (Decrease) in Cash (165,218) 29,948 S1200-480 Cash at Beginning of Year 171,166 141,218	S1200-250 Net Withdrawals from (Deposits to) the Reserve for Replacement Account S1200-255 Net Withdrawals from (Deposits to) the Tax and Insurance Escrow S1200-260 Net Withdrawals from the Residual Receipts Reserve S1200-330 Net Purchases of Fixed Assets	(6,213) (54) (308,334)	7,165
S1200-360 Payment of Mortgage Principal (95,416) (87,513) S1200-460 Net Cash Used by Financing Activities (95,416) (87,513) S1200-470 Increase (Decrease) in Cash (165,218) 29,948 S1200-480 Cash at Beginning of Year 171,166 141,218	S1200-350 Net Cash Used by Investing Activities	(18,476)	 (29,837)
S1200-470 Increase (Decrease) in Cash (165,218) 29,948 S1200-480 Cash at Beginning of Year 171,166 141,218	The state of the s	(95,416)	 (87,513)
S1200-480 Cash at Beginning of Year 171,166 141,218	S1200-460 Net Cash Used by Financing Activities	 (95,416)	 (87,513)
	S1200-470 Increase (Decrease) in Cash	(165,218)	29,948
\$1200T Cash at End of Year \$ 5,948 \$ 171,166	S1200-480 Cash at Beginning of Year	 171,166	141,218
	S1200T Cash at End of Year	\$ 5,948	\$ 171,166

STATEMENTS OF CASH FLOWS (Continued)

	 2018	 2017
Cash Flows from Operating Activities: 3250 Change in Total Net Assets from Operations	\$ (16,169)	\$ 80,329
Adjustments to Reconcile Change in Net Assets to Net Cash Provided (Used) by Operating Activities		
6600 Depreciation	78,816	79,779
S1200-486 Amortization of Debt Issuance Costs	2,539	2,539
S1200-600 Gain on Involuntary Conversion	(62,373)	_
Changes in Operating Assets and Liabilities:		
S1200-490 Tenant Accounts Receivable	1,013	(576)
S1200-500 Accounts Receivable - Other	(36,657)	-
S1200-530 Tenant Security Deposits	(2,134)	(2,527)
S1200-540 Accounts Payable	(13,301)	(15,218)
S1200-570 Accrued Interest Payable	(161)	2,670
S1200-580 Tenant Security Deposits	(2,831)	161
S1200-590 Prepaid Rent	 (68)	 141
S1200-610 Net Cash Provided (Used) by Operating Activities	\$ (51,326)	\$ 147,298

NOTES TO THE FINANCIAL STATEMENTS

NOTE 1 - ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

<u>Organization</u> - Seacliff Apartments (the Project) was acquired by Bath Housing Development Corporation on November 29, 2012 to own and operate a 50-unit low-income apartment complex in Bath, Maine, MSHA Project No. ME36-H017-408.

<u>Method of Accounting</u> - The financial statements of the Project are prepared on the accrual basis of accounting, and include only those assets, liabilities and results of operations which relate to the business of Seacliff Apartments.

<u>Property and Equipment</u> - Property and equipment are stated at cost. Buildings, improvements, and equipment are being depreciated using the straight-line method over their estimated useful lives. Repairs and maintenance are expensed and betterments and renewals are capitalized as incurred. When assets are retired or disposed of, their costs and related accumulated depreciation are removed from the accounts and resulting gains and losses are reflected in income.

<u>Debt Issuance Costs</u> - Debt issuance costs incurred in connection with the issuance of long-term debt are capitalized and amortized to interest expense over the term of the debt using the straight-line method, which approximates the effective interest method. The unamortized amount is presented as a reduction of long-term debt on the statement of financial position.

<u>Income Taxes</u> - No provision for taxes on income is made in the Project's financial statements since it is wholly owned by Bath Housing Development Corporation, a not-for-profit corporation, and is exempt from income taxes under Section 501(c)(3) of the Internal Revenue Code.

In accordance with accounting principles generally accepted in the United States of America, management has evaluated its exposure to material tax positions and determined that there are no such tax positions requiring accounting recognition. Informational returns filed by the Corporation are subject to examination by the Internal Revenue Service for a period of three years. While no informational returns are currently being examined by the Internal Revenue Service, the three previous tax years remain open. No interest or penalties from federal or state tax authorities were recorded in the accompanying financial statements.

<u>Cash</u> - For purposes of reporting cash flows, cash includes cash on hand and amounts due from banks. The statements of cash flows do not include tenant security deposits in cash. These funds are held in trust and may be returned to the tenants.

<u>Use of Estimates</u> - The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

NOTES TO THE FINANCIAL STATEMENTS (Continued)

NOTE 1 - ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

<u>Accounts Receivable and Bad Debts</u> - Management estimates the allowance for doubtful accounts based on historical collection experience and a review of the current status of tenant accounts receivable. It is reasonably possible that management's estimate of the allowance will change.

<u>Subsequent Events</u> - Subsequent events have been evaluated through March 28, 2019, the date the financial statements were available to be issued.

NOTE 2 - MORTGAGE NOTES PAYABLE

A mortgage note is payable to Bath Savings Institution and is secured by the real estate and personal property. The note bears interest at 5.86% per annum, with monthly payments of principal and interest of \$10,616 until November 29, 2032. The mortgage note balances at December 31, 2018 and 2017 were \$1,208,335 and \$1,263,062, respectively.

A second mortgage note is payable to Bath Housing Authority, a related party through common management, and is secured by the real estate and personal property. The note bears interest at 4.00% per annum, with monthly payments of principal and interest of \$6,060 until November 29, 2032. The mortgage note balances at December 31, 2018 and 2017 were \$778,549 and \$819,238, respectively.

The liability of the Project under the mortgage notes is limited to the underlying value of the real estate collateral.

The mortgage notes payable will be amortized as follows:

2019	\$ 100,373
2020	105,597
2021	111,101
2022	116,903
2023	123,018
Thereafter	1,429,892
	\$ 1,986,884

NOTE 3 - HOUSING ASSISTANCE AGREEMENT

The U.S. Department of Housing and Urban Development (HUD) has contracted with the Project under Section 8 of Title II of the Housing and Community Development Act of 1974, to make housing assistance payments to the Project on behalf of qualified tenants. The contract, dated October 1, 2012, is for a twenty-year period with two (2) five-year renewals. Effective October 1, 2018, gross contract rents equal \$773,652 and may not be increased without HUD approval.

NOTES TO THE FINANCIAL STATEMENTS (Continued)

NOTE 4 - COMMITMENTS

The Project makes deposits to an escrow account to fund expected future costs as determined by the Housing Assistance Payments contract:

Escrow Account

Amount

Replacement Reserve

Currently \$3,104 monthly

Under the terms of the Housing Assistance Agreement with HUD, the Project is required to deposit annual surplus cash into a residual receipts account. Use of residual receipt funds is contingent upon HUD's prior written approval.

In accordance with HUD Housing Notice H-2012-14, the Project is required to use funds in the residual receipts account to offset project based Section 8 housing assistance payments. The Project is allowed to maintain \$250 per unit to use for project purposes, subject to agency approval. The excess balance will be used to reduce project based Section 8 housing assistance payments until the excess is used. During 2018 and 2017, the Project used \$137,834 and \$103,290, respectively, of residual receipts to offset housing assistance payments. Net housing assistance payments earned during 2018 and 2017 totaled \$392,024 and \$445,438, respectively.

During 2018, the Project entered into a construction contract with Elite Construction for contractor services related to fire damages. The total cost of the contract is \$234,808. As of December 31, 2018, costs incurred on the contract totaled \$100,000 and is recorded as Construction in Progress.

NOTE 5 - TRANSACTIONS WITH RELATED PARTIES

The Project has entered into a management agreement with Bath Housing Authority, an entity related to Bath Housing Development Corporation through common management, and is required to pay a management fee equal to 12% of collected rents. Management fees of \$90,252 and \$89,325 were incurred during 2018 and 2017, respectively.

Bath Housing Authority charged the Project for resident services and accounting fees. Total expenses incurred by the Project totaled \$39,134 and \$23,019 during 2018 and 2017, respectively.

In addition, Bath Housing Authority provides maintenance services to the Project. Maintenance services incurred totaled \$68,675 and \$57,284 during 2018 and 2017, respectively.

Amounts payable to Bath Housing Authority and its affiliates as of December 31, 2017 were \$7,480.

Amounts due from Bath Housing Authority and its affiliates as of December 31, 2018 were \$15,698.

NOTES TO THE FINANCIAL STATEMENTS (Continued)

NOTE 6 - PAYMENT IN LIEU OF TAXES

The Project has an agreement with the City of Bath to pay \$35,000 annually as a payment in lieu of taxes.

NOTE 7 - METHOD USED FOR ALLOCATION OF EXPENSES AMONG PROGRAM AND SUPPORTING SERVICES

The financial statements are required to report certain categories of expenses that may be attributable to one or more programs or supporting services of the Project. Based on an analysis of the costs and the operations of the Project, it has been determined that all costs are directly attributable to the program services and none are attributable to supporting services.

NOTE 8 - LIQUIDITY AND AVAILABILITY OF FINANCIAL ASSETS

The Project's working capital and cash flows are derived from monthly revenue consisting mostly of rent revenue and housing assistance payments. The Project is regulated by the U.S. Department of Housing and Urban Development (HUD). Any surplus cash at the end of a year, subject to approval of HUD, may be deposited to the residual receipts account.

The following reflects the Project's financial assets as of the statement of financial position date, reduced by amounts not available for general use within one year of the statement of financial position date because of contractual or donor-imposed restrictions or internal designations. Amounts not available include amounts set-aside to offset project based Section 8 housing assistance payments that could be drawn upon if approved by the U.S. Department of Housing and Urban Development.

	2018	2017
Cash Accounts Receivable	\$ 225,357 38,071	\$ 425,487 2,427
Total Financial Assets	263,428	427,914
Contractual (Regulatory) Restrictions: Restricted Deposits:	(400 440)	(224.222)
Replacement Reserve Residual Receipts	(193,143) (12,561)	(234,322) (12,507)
Financial Assets Available to Meet Cash Needs for General Expenditures Within One Year	\$ 57,724	\$ 181,085

NOTES TO THE FINANCIAL STATEMENTS (Continued)

NOTE 9 - GAIN ON INVOLUNTARY CONVERSION

During 2018 the Project suffered fire damage. The estimated damage to the property totaled \$192,573 (depreciated value) and insurance proceeds totaled \$254,946. Replacement costs totaling \$179,485 were capitalized. The Project is expected to incur an additional \$134,808 in replacement costs during 2019.

NOTE 10 - BUSINESS LOSS RECEIVABLE

During 2018, the Project submitted an insurance claim for lost rents due to fire damage in several units. The insurance company has agreed to reimburse the project \$36,657. The proceeds are expected to be received in March 2019.

NOTE 11 - CURRENT VULNERABILITY DUE TO CERTAIN CONCENTRATIONS

The Project operates in a heavily regulated environment. The operations of the Project are subject to the administrative directives of federal, state and local agencies, including but not limited to the U.S. Department of Housing and Urban Development and MaineHousing. Such administrative directives, rules and regulations are subject to change by an act of Congress or an administrative change mandated by the agencies or other situation. Such changes may occur with little notice or with inadequate funding to pay for the related cost, including the additional burden to comply with the change.

SEACLIFF APARTMENTS SUPPLEMENTARY INFORMATION

For the Year Ended December 31, 2018

SUPPORTING DATA REQUIRED BY HUD

For the Year Ended December 31, 2018

Reserve for Replacements:

1320 Balance, December 31, 2017 1320DT Total Monthly Deposits 1320INT Interest Income 1320WT Approved Withdrawals	\$ 234,322 37,243 234 (78,656)
1320 Balance, December 31, 2018	\$ 193,143
Residual Receipts Reserve:	
1340 Balance, December 31, 2017 1340DT Required Deposits 1340INT Interest Income 1340WT Approved Withdrawals	\$ 12,507 137,834 54 (137,834)
1340 Balance, December 31, 2018	\$ 12,561

U.S. DEPARTMENT OF HOUSING AND URBAN DEVELOPMENT HOUSING-FEDERAL HOUSING COMMISSIONER OFFICE OF MULTIFAMILY HOUSING MANAGEMENT AND OCCUPANCY

COMPUTATION OF SURPLUS CASH, DISTRIBUTIONS AND RESIDUAL RECEIPTS

Electronic	Project Name	Fiscal Period Ended	Project Num	ber		
Filing #	Seacliff Apartments	December 31, 2018				
		IPUTE SURPLUS CASH				
S1300-010	1. Cash (Accounts 1110, 1120, 1191, 1192)		\$	23,545		
1135	Tenant subsidy vouchers due for period covered by financial statement.		\$	_		
S1300-030			Ψ			
			\$			
S1300-040	(a) Total Cash (Add Lines 1, 2, and 3)				\$	23,545
S1300-050	Accrued mortgage interest payable		\$	3,118		
S1300-060	Delinquent mortgage principal payments		\$	-		
S1300-070	Delinquent deposits to reserve for replacements		\$			
S1300-075	7. Accounts payable (due within 30 days)		\$	16,012		
S1300-080	Loans and notes payable (due within 30 days)		\$	_		
S1300-090	9. Deficient Tax Insurance or MIP Escrow Deposits		\$	12,836		
S1300-100	10. Accrued expenses (not escrowed)		\$			
2210	11. Prepaid Rents (Account 2210)		\$	73		
2191	12. Tenant security deposits liability (Account 2191)		\$	10,323		
S1300-110	13. Other (describe)		\$	-		
S1300-140	(b) Less Total Current Obligations (Add Lines 4 th	nrough 13)			\$	42,362
S1300-150	(c) Surplus Cash (Deficiency)(Line (a) minus Line		-DOOLT TO DEC	IDIIAI DEC	\$	(18,817)
	PART B - COMPUTE DISTRIBUTIONS TO OWNE	EKS AND REQUIRED DE	EPOSIT TO RES	IDUAL REC	EIPTS	
	Surplus Cash				\$	_
S1300-160	2a. Annual Distribution Earned During Fiscal Perior	d				
	Covered by the Statement		\$	-		
S1300-170	2b. Distribution Accrued and Unpaid as of the		Φ.			
S1300-180	End of the Prior Fiscal Period 2c. Distributions Paid During Fiscal Period Covered	d	\$	-		
0 1000-100	by Statement	u	\$	_		
S1300-190	Amount to be Carried on Balance Sheet as					
	Distribution Earned but Unpaid (Line 2a plus 2b mir		\$	-		
S1300-200	4. Amount Available for Distribution During Next Fisca	Il Period			¢	
S1300-210	Deposit Due Residual Receipts				Ψ	-
	(Must be deposited with Mortgagee within 90 days a	after Fiscal Period ends)			\$	-
	PREPARED BY			REVIEWE	D BY	
LOAN TECH	HNICIAN		LOAN SERVICI	ER		
DATE			DATE			
						1496 (12 90)

HUD-93486 (12-80)

SUPPORTING DATA REQUIRED BY HUD

For the Year Ended December 31, 2018

Schedule of Changes in Fixed Asset Accounts:

	14XXP 14XXAT Balances			14XXDT		14XX Balances		
		12/31/17		Additions	Dec	ductions		12/31/18
1410 Land and Improvements	\$	1,280,947	\$	-	\$	-	\$	1,280,947
1420 Buildings and Improvements		1,965,046		111,075		225,451		1,850,670
1460 Furnishings		103,429		29,900		-		133,329
1490 Construction in Progress				179,485		-		179,485
1400PT Totals	\$	3,349,422	\$	320,460	\$	225,451	\$	3,444,431
		1495P		6600	1	400ADT		1495
Accumulated Depreciation	\$	329,441	\$	78,816	\$	32,878	\$	375,379
1400N Total Net Book Value							\$	3,069,052
Schedule of Additions to Buildings and Improvement	<u>ents</u>	<u>Account</u>						
1420A-010 Description	_					120A-030 Amount		
Vent System Unit Rehab					\$	10,641 100,434		
					\$	111,075		
Schedule of Deductions from Buildings and Impro	vem	ents Account	1					
1420D-010 Description	_					120D-030 Amount		
Fire Damage					\$	225,451		
Schedule of Additions to Furnishings Account								
1460A-010 Description	_					160A-030 Amount		
Hot Water Heater					\$	29,900		
Schedule of Additions to Construction in Progress	<u>Ac</u> c	<u>count</u>				_		
1490A-010 Description						190A-030 Amount		
Fire Rehab	_				\$	179,485		
						- ,		

SCHEDULE OF RECEIPTS AND DISBURSEMENTS / DEVELOPMENT OPERATING FUND

	2018	2017	
SOURCE OF FUNDS Rental Operations Receipts Tenant Rent Housing Assistance Payments	\$ 185,111 392,024	\$ 195,210 445,438	
Total Rental Receipts Other	577,135 8,922	640,648 7,664	
Total Rental Operations Receipts	586,057	648,312	
DISBURSEMENTS Administrative Operating Maintenance Interest General Resident Services	121,977 59,914 258,638 104,691 71,935 15,551	113,546 57,239 117,310 106,535 67,225 37,044	
Total Rental Operations Disbursements	632,706	498,899	
Cash Provided (Used) by Rental Operations Before Amortization of Mortgage Amortization of Mortgages	(46,649) 95,416	149,413 87,513	
Cash Provided (Used) by Rental Operations After Debt Service	(142,065)	61,900	
OTHER RECEIPTS Insurance Proceeds Transfers from Restricted Cash Reserves and Escrows	254,946 303,075	- 152,880	
OTHER DISBURSEMENTS OR TRANSFERS Transfers to Tenant Security Deposit Account Transfers to Restricted Cash	(4,965)	(2,366)	
Reserves and Escrows Purchases of Fixed Assets	(267,875) (308,334)	(182,466)	
Increase (Decrease) in Development Fund Cash	(165,218)	29,948	
Development Fund Cash Balance at Beginning of Year	171,166	141,218	
Development Fund Cash Balance at End of Year	\$ 5,948	\$ 171,166	

SCHEDULE OF RECEIPTS AND DISBURSEMENTS / DEVELOPMENT OPERATING FUND (Continued)

	 2018	 2017
COMPOSITION OF DEVELOPMENT FUND CASH BALANCE AT END OF YEAR:		
Development Operations Account	\$ 5,948	\$ 171,166

SCHEDULE OF RESTRICTED CASH RESERVES AND ESCROWS

For the Year Ended December 31, 2018

Description of Fund		Depos	sits	Withdrawals		
Restricted Accounts:	Balance Beginning of Year	Transfers from Operations Account	Interest Earned	Transfers to Operations Account	Balance End of Year	
Tax and Insurance Reserve	\$ 7,492	\$ 92,798	\$ -	\$ 86,585	\$ 13,705	
Replacement Reserve	234,322	37,243	234	78,656	193,143	
Residual Receipts Reserve	12,507	137,834	54	137,834	12,561	
TOTAL RESTRICTED CASH RESERVES AND ESCROWS	\$ 254,321	\$ 267,875	\$ 288	\$ 303,075	\$ 219,409	

SCHEDULE OF CASH IN FINANCIAL INSTITUTIONS

December 31, 2018

Account Name	Account Number	Financial Institution	Account Type	Interest Rate	Maturity Date	Signatory Control	 alances
Development Operations Account	184945	Bath Savings Institution	Statement Savings	0.00%	N/A	Sole	\$ 5,943
	1371738	Bath Savings Institution	Checking	0.00%	N/A	Sole	\$ 5
Tax and Insurance Reserve	1371835	Bath Savings Institution	Checking	0.00%	N/A	Either/Or	\$ 13,705
Replacement Reserve	187288	Bath Savings Institution	Statement Savings	0.10%	N/A	Either/Or	\$ 193,138
	1371649	Bath Savings Institution	Checking	0.00%	N/A	Either/Or	 5
Residual Receipts Reserve	100018443	First Federal Savings	Passbook Savings	0.10%	N/A	MaineHousing	\$ 12,561
Tenant Security Deposit Account	1371851	Bath Savings Institution	Checking	0.00%	N/A	Sole	\$ 17,597